

# Nitrogen Technologies Evaluation Package

#### **Evaluation Introduction**

As the results and testimonials show Nitrogen Technologies Systems will significantly reduce material and labor cost while improving quality. The amount of savings and increased production do vary based on many variables such as:

Paint material used
Price paid for materials
Type of product painted
Painter techniques and training
Shop layout & production capacity

We have developed a complete and accurate system to estimate the probable material and labor savings and expected increase in productivity based on your shops actual data and our field experiences. After completing step 2 you will be able to evaluate the projected production increase and material savings and ROI that the Nitrogen Technologies will provide in your facility. After step 3 you will have actual proof of the improved quality and material and labor savings obtained in your facility.

It's as easy as 1, 2, 3, to improve quality, reduce costs, and increase production.

## Nitrogen Technologies 3 Step Evaluation Process

### Step 1

Complete and fax the enclosed documents to Haydell Industries.

Facility and Liquid Cost Information
Spray Booth Log (minimum 3 days or 18 cars)

Fax completed forms to Haydell Industries 337-989-0307 Attn: Evaluation

### Step 2

We will prepare a detailed estimated savings and ROI based on your information and research at actual installations with similar data.

#### Step 3

If after reviewing the estimated savings and ROI you are interested in installing Nitrogen Technologies Systems in your facility we will arrange for an installation in your facility, to verify the savings and quality.\*\*

\*\*With the current demand for demonstrations and installations of Nitrogen Technologies Spray Systems we will only schedule on site demonstrations for companies which have completed steps 1 and 2 of the Evaluation Process and or have placed a deposit.

### **Spray Booth Log Instructions**

The spray booth log is to be filled out by the painter or paint shop manager during production. This log will be the benchmark for documenting the time and material savings you will obtain with the Nitrotherm. With an accurate log we will be able to provide a complete estimate of time and material savings and to prove it by recording a new log during the on site demonstration.

#### Spray booth log header

By filling in the Date, spray booth number and painter name it will be easier to gather information which might be left out or corrected. Listing the paint type, base and clear mix ratio's and gun information only needs to be done once.

#### Individual Job Data

Most of the areas are self explanatory but an explanation follows

Ro# Your internal repair order number used to access the estimate.

Time In The time the car was placed in the spray booth

Time Out The time the car was taken out of the spray booth (delays noted in comments area)

Bake Time The bake time for the car (Bake time included in Total time)

Paint Hours List the total paint hours for the job

Color Color list description and number example (silver met. #3570)

Base Coat Quantity mixed Enter the weight of base mixed by ounce or gram from the scale. In order for the

before and after weight to be accurate you need to measure the liquid in the gun or gun

cup the same way before and after spraying.

Number Base Coats List the total number of coats applied

Base Coat Left Over Measure the amount of base left the same way as the original quantity was mixed Clear Coat Quantity mixed Enter the weight of clear mixed by ounce or gram from the scale. In order for the

before and after weight to be accurate you need to measure the liquid in the gun or gun

cup the same way before and after spraying.

Number of Clear Coats

Clear Coat Left Over

Comments

Enter the number of clear coats

Measure the amount of clear left the same way as the original quantity was mixed Note the time of any major time delays such as lunch or meetings which would effect

the time in or time out for a car. Also note any problems such as mottling or quality

comments.

Complete log for a minimum of 3 days or 18 cars. The longer the log the more accurate the evaluation will be.

## **Spray Booth Log**



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|--|-----------------------------------|----------------------------------|-----------|---|-------------------------|--------------------------|--------------------------------|--------------------------|--|
| Company  | <b>/</b> Pair                     |                                  | Paint N   | Manufacturer Paint Brand                              |                         | Base Mix Ratio           |                                |                          |  |
| Date   | Base                              |                                  | Base      | gun Type  | Model                   | Tip                      | Clear Coat Mix ratio           |                          |  |
| Spray Booth #  |                                   |                                  | Clear     | gun Type  | _ Model                 | Tip                      | Painter                        |                          |  |
|  |                                   |                                  |           |   |                         |                          |                                |                          |  |
| #1   | Painter                           |                                  | BASE COAT |   |                         | CLEAR COAT               |                                |                          |  |
| RO#  | Total Paint Hours on repair order |                                  |           | Mixed Quantity of<br>Base weight                      | Number of<br>Base Coats | Base Left over<br>weight | Mixed Quantity<br>clear weight | number of<br>clear coats | Clear left over<br>weight  |
| Time car<br>enters booth   |                                   |                                  |           |   |                         |                          |                                |                          |  |
| Time car exits booth   |                                   | Color Number and Description     |           |   |                         |                          |                                |                          |  |
| Bake Time  |                                   | comments                         |           |   |                         |                          |                                |                          |  |
| #2   | Painter                           |                                  | BASE COAT |   |                         | CLEAR COAT               |                                |                          |  |
| RO#  |                                   |                                  |           | Mixed Quantity of<br>Base weight                      | Number of<br>Base Coats | Base Left over weight    | Mixed Quantity<br>clear weight | number of clear coats    | Clear left over weight   |
| Time car<br>enters booth   |                                   | Total Paint Ho                   |           |   |                         |                          |                                |                          |  |
| Time car<br>exits booth  |                                   | Color Number and Description     |           |   |                         |                          |                                |                          |  |
| Bake Time  |                                   | Comments                         |           |   |                         |                          |                                |                          |  |
|  |                                   |                                  |           |   |                         |                          |                                |                          | _  |
| #3   | Painter                           |                                  |           |   | Number of               | Danilett ann             |                                | LEAR COA                 |  |
| RO#  |                                   | T                                |           | Mixed Quantity of<br>Base weight                      | Base Coats              | Base Left over<br>weight | Mixed Quantity clear weight    | number of<br>clear coats | Clear left over<br>weight  |
| Time car<br>enters booth   |                                   | Total Paint Ho                   |           |   |                         |                          |                                |                          |  |
| Time car exits booth   |                                   | Color Number and Description     |           |   |                         |                          |                                |                          |  |
| Bake Time  |                                   | Comments                         |           |   |                         |                          |                                |                          |  |
|  |                                   |                                  |           |   |                         |                          |                                |                          | _  |
| #4   | Painter                           |                                  |           | BASE COAT  Mixed Quantity of Number of Base Left over |                         | CLEAR COAT               |                                |                          |  |
| RO#  |                                   | Total Paint Ho<br>on repair orde |           | Mixed Quantity of<br>Base weight                      | Base Coats              | Base Left over<br>weight | Mixed Quantity clear weight    | number of<br>clear coats | Clear left over<br>weight  |
| Time car<br>enters booth   |                                   |                                  | _         |   |                         |                          |                                |                          |  |
| Time car exits booth   |                                   | Color Number and Description     |           |   |                         |                          |                                |                          |  |
| Bake Time  |                                   | Comments                         |           |   |                         |                          |                                |                          |  |
| #5   | Painter                           | BASE COAT C                      |           |   | CLEAR COAT              |                          |                                |                          |  |
| RO#  |                                   | Total Paint Ho                   |           | Mixed Quantity of<br>Base weight                      | Number of<br>Base Coats | Base Left over weight    | Mixed Quantity clear weight    | number of clear coats    | Clear left over weight   |
| Time car<br>enters booth   |                                   |                                  |           |   |                         |                          |                                |                          |  |
| Time car exits booth   |                                   | Color Number and Description     |           |   |                         |                          |                                |                          |  |
| Bake Time  | e Time Comments                   |                                  |           |   |                         |                          |                                |                          |  |
| Nitrothem Spray Technology   Improve Quality✓   Reduce material costs✓   Paint more cars in less time ✓✓   Make More Money ✓✓✓ |                                   |                                  |           |   |                         |                          |                                |                          |  |